

Statistical Market Analysis

Status	# Listings	List Volume	Sold Volume	List Price	Sold Price	Sale/ List Price	Approx List SQFT	List Price Per SQFT	Sold Price Per SQFT	Agent Days on Market	Cumulative Days on Market
Active	2,601	2,710,054,772	0	Low 80,000 Avg 1,041,928 Med 680,000 High 17,995,000	0	0.00	560	59.02	0.00	0	0
					0	0.00	3,275	283.91	0.00	136	155
					0	0.00	2,909	244.31	0.00	85	97
					0	0.00	20,805	1,409.64	0.00	1,832	2,028
CCBS (Contract Contingent on Buyer Sale)	36	20,942,499	0	Low 65,900 Avg 581,736 Med 525,000 High 1,478,500	0	0.00	810	81.36	0.00	3	3
					0	0.00	2,607	216.20	0.00	95	106
					0	0.00	2,422	217.28	0.00	81	85
					0	0.00	5,289	306.97	0.00	294	461
UCB (Under Contract-Backups)	401	246,497,582	0	Low 69,500 Avg 614,707 Med 469,000 High 3,888,888	0	0.00	400	81.29	0.00	3	3
					0	0.00	2,486	236.71	0.00	104	119
					0	0.00	2,156	217.82	0.00	68	73
					0	0.00	8,678	2,363.37	0.00	803	803
Pending	497	296,787,125	0	Low 82,000 Avg 597,157 Med 449,000 High 3,875,000	0	0.00	620	108.94	0.00	0	-1
					0	0.00	2,332	241.98	0.00	92	100
					0	0.00	1,980	223.80	0.00	49	50
					0	0.00	7,638	842.22	0.00	1,182	1,182
Closed	4,624	2,582,884,322	2,480,479,584	Low 41,000 Avg 558,582 Med 429,000 High 9,950,000	40,000	0.51	519	20.75	58.64	0	-1
					536,436	0.97	2,268	227.77	220.47	94	104
					420,000	0.97	1,936	212.80	207.16	60	63
					9,200,000	10.39	12,562	1,318.23	1,218.87	1,738	1,708
Overall	8,159	5,857,166,300	2,480,479,584	Low 41,000 Avg 717,878 Med 495,000 High 17,995,000	40,000	0.51	400	20.75	58.64	0	-1
					536,436	0.97	2,605	246.92	220.47	108	121
					420,000	0.97	2,161	222.20	207.16	67	72
					9,200,000	10.39	20,805	2,363.37	1,218.87	1,832	2,028

Selection Criteria for Comparable Properties

Search Parameters: Property type Residential; Status of 'Active', 'Closed', 'Pending', 'CCBS (Contract Contingent on Buyer Sale)', 'UCB (Under Contract-Backups)'; City/Town Code like =Scottsdale; Close of Escrow Date between '1/1/2017' and '6/30/2017'.

Prepared by Robert A. Williams, PLC

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