

Statistical Market Analysis

Status	# Listings	List Volume	Sold Volume	List Price	Sold Price	Sale/ List Price	Approx SQFT	List Price Per SQFT	Sold Price Per SQFT	Agent Days on Market	Cumulative Days on Market
Active	2,509	2,618,304,030	0	Low 79,900 Avg 1,043,565 Med 677,990 High 17,995,000	0	0.00	519	74.65	0.00	0	0
					0	0.00	3,248	287.35	0.00	135	156
					0	0.00	2,865	248.57	0.00	78	91
					0	0.00	20,805	1,269.33	0.00	1,692	2,120
CCBS (Contract Contingent on Buyer Sale)	26	17,536,700	0	Low 228,000 Avg 674,488 Med 532,000 High 1,825,000	0	0.00	1,098	171.85	0.00	2	2
					0	0.00	2,898	227.15	0.00	123	159
					0	0.00	2,784	207.99	0.00	124	124
					0	0.00	4,776	424.52	0.00	338	575
UCB (Under Contract-Backups)	394	233,794,148	0	Low 67,900 Avg 593,386 Med 459,500 High 4,850,000	0	0.00	400	92.91	0.00	1	0
					0	0.00	2,441	233.40	0.00	92	101
					0	0.00	2,112	215.61	0.00	54	58
					0	0.00	11,544	2,363.37	0.00	656	884
Pending	423	242,599,950	0	Low 58,000 Avg 573,522 Med 440,000 High 3,795,000	0	0.00	560	83.04	0.00	0	-1
					0	0.00	2,263	241.85	0.00	75	86
					0	0.00	1,903	223.62	0.00	36	38
					0	0.00	7,314	842.22	0.00	936	936
Closed	4,522	2,535,576,304	2,435,868,825	Low 41,000 Avg 560,720 Med 435,000 High 9,950,000	41,000 538,671 424,584 9,200,000	0.51 0.97 0.98 10.39	519 2,294 1,980 11,939	20.75 228.49 215.89 1,318.23	57.51 221.36 210.22 1,218.87	0 92 57 1,738	-1 102 60 1,708

Selection Criteria for Comparable Properties

Search Parameters: Property type Residential; Status of 'Active', 'Closed', 'Pending', 'CCBS (Contract Contingent on Buyer Sale)', 'UCB (Under Contract-Backups)'; City/Town Code like =Scottsdale; Close of Escrow Date between '4/1/2017' and '9/30/2017'.

Prepared by Robert A. Williams, PLC

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