Statistical Market Analysis

Status	# Listings		Sold Volume		List Price	Sold Price	Sale/ List Price	Approx SQFT	List Price Per Approx SQFT	Sold Price Per Approx SQFT	Agent Days On Market	Cumulative Days On Market
Active	2,787	2,668,406,370	0	Low Avg High	6,000 957,448 24,500,000		0.00 0.00 0.00	407 3,046 20,805	11.74 262.02 2,999.52	0.00 0.00 0.00	0 125 2,786	0 137 3,021
UCB (Under Contract- Backups)	205	101,240,720	0	Low Avg High	55,900 493,857 5,975,000	0 0 0	0.00 0.00 0.00	624 2,328 8,155	73.89 193.71 732.68	0.00 0.00 0.00	5 101 651	5 106 651
Pending	327	222,970,546	0	Low Avg High	27,000 681,867 3,995,000	0 0 0	0.00 0.00 0.00	624 2,682 8,000	42.59 221.38 691.49	0.00 0.00 0.00	0 94 2,165	0 98 2,586
Closed	3,354	1,673,775,043	1,608,797,537	Low Avg High	27,500 499,038 8,750,000	1 479,665 7,200,000	0.00 0.97 1.93	360 2,318 10,005	42.23 197.75 1,000.00	0.00 191.10 875.30	0 77 1,997	0 83 1,994
Overall	6,673	4,666,392,679	1,608,797,537	Low Avg High				360 2,640 20,805	11.74 225.64 2,999.52		0 99 2,786	0 107 3,021

Selection Criteria for Comparable Properties

Search Parameters: Property type Residential; Status of 'Active', 'Closed', 'Pending', 'UCB (Under Contract-Backups)'; City/Town Code like =Scottsdale; Close of Escrow Date between '7/1/2013' and '12/31/2013'.

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DND2 (D o N ot D isplay or D isclose) - the data in fields marked with DND2 is confidential, for agent use only, and may not be shared with customers or clients in any